SCOTT DEVOSS

Software Engineer

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Summary

As a former **professional soccer** player and NCAA DI captain, I translated my on-field success into the **sales world for 4 years**. I have a background in all aspects of the sales process for **SaaS marketing technology**, government compliance software and facility services. In 2023, I took on a new challenge at the **Turing School of Software & Design's Backend Engineering program**, an 8 month full-time intensive program to further my technical knowledge and skills as a **web developer**. I am prepared to leverage my **sales and leadership experience** with my **technical skills** in a software engineer role.

Technical Skills

- Ruby	- SQL	- Postman	- Unix	- TDD & RSpec
- Ruby on Rails	- PostgreSQL	- REST APIs	- CSS	- GitHub
- Active Record	- MVC	- Heroku	- HTML	- Git

Projects

Rails Engine | GitHub | 2 Person Project
Built a RESTful CRUD RoR API for an E-Commerce website using Service-Oriented Architecture.

- Implemented error handling/exceptions and tested RESTful API endpoints in Postman.

Cheap Date | GitHub | 5 Person Project
Designed relational database for many-to-many relationships in PostgreSQL in a date planning RoR app.

- Developed and followed RESTful MVC requirements while consuming the Yelp API.

Lunch and Learn | GitHub | Solo Project
Architected a RESTful RoR app that can search for recipes and learning resources for a specific country.

- Implemented authentication and authorization for a user login.

Professional Experience

Enterprise Sales Development Rep @ Invoca | Remote   April 2022 - August 2023
- Led team of 8 with over **$2.3M** in generated pipeline.

Facility Services Sales Rep @ Cintas | Durham, NC   May 2021 - April 2022
- Secured a target account worth **$300+ Average Weekly Volume**
  in my first quarter owning a territory.

Business Development Rep @ Granicus | Denver, CO   March 2020 - May 2021
- Achieved **115%** of meeting quota in second quarter as BDR.

Solar Consultant @ Blue Raven Solar | Denver, CO   October 2019 - March 2020
- Self-generated leads and presented to homeowners the positive
  effects of solar energy and increased home value.

Professional Soccer Player @ Hartford Athletic | Hartford, CT   January 2019 - October 2019
- Drafted 59th overall by Orlando City (MLS).

Education

Accredited Certificate in Backend Engineering   August 2023 - April 2024
Turing School of Software and Design
B.A. Communication Studies and Business Administration   August 2014 - December 2018
University of Denver
- NCAA DI Men's Soccer (4-year starter, 2018 captain, 2016 Final Four)